



**OUR CLIENT...OUR PARTNER** 

## www.technocardsystems.com



Dubai, UAE, info2technocardsystems.com







### **Business Overview**

#### Techno Card for Card Systems

- a Smart Card and Solutions provider with experience of more than 20 years in card industry. A *Co-founder for one of the most successful card manufacturers in the region.*
- Having profound expertise in Smart Card and banking card industry since
   1997
- Established in Dubai in 2004 as Smart Choice Technology
- Business partner and outsourcing from OEM CTWY Group for all Smart and Banking Card, an business partner with GHP of SPS Germany
- Sales Agent for Smart Mobility for POS terminal and E-payment solutions.
- Chip hardware outsourced (STMicroelectronics, Infineon, ATMEL)
- Established Card manufacturing facility in 2008 as Techno Card Industry with most Innovative card solution and singed significant business agreements
- Having partnership with the most high end technology vendors in the SIM and Scratch cards from Germany, Singapore, French and Danish know-how suppliers.
- The current business venture is approaching global market to supply multi turn-key solutions related to Smart Cards, E-Payments, Secure Smart I.D. solutions and banking applications within the MENA



## Company's Roadmap

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- Assist our customers to form and maintain a competitive advantage
- Improve quality of services
- Maintain profitability growth, achieve to be listed and maintain share appreciation help employees achieve success, wealth and enjoy life.

Mission

 To be the undisputed global smart card supplier and the most innovative Smart cards and solutions provider, and to secure the highest level of customer service and maintain customer satisfaction

Vision

Strategy

 Is to sets out and achieve company's desired ends mission objectives., and conduct high profitable longterm business planning. Which shall cover till year 2025 Goal

 is to grow the business volume and multiply the company's products, and reach the maximum number of business, and to achieve the maximum profitability



## Products – SIM card product map-1

Partner With OS Software Development House - SIM Operating Systems For TELECOM AND BANKING

#### Software Platform

Native OS ( STK), JAVA 3G, 4g USIM LTE



16K, 32K, 64K,128k General Purpose OS

Used for I.D. projects, Student Card, Driving License.

32K,64K JCOP Compatible JAVA Cards &com to JAVA2.2.1 & can B used to replace JCOP Java for Non-Banking products

### Multi-IMSI/USIM,eSIM

Support up to 9IMSIs Account in once card Automatically detects and Switch to the Desired account to customer definition

Provide smooth account switch in various situation













## Products – SIM card product map-2

#### Flash Memory

- is the leading technology for SIM card, replacing the 20 year old ROM memory chip
- lower inventory risk, faster delivery time and cost-effective solutions,

# Benefits

- It meet the requirements of today's extreme competitive market needs.
- The Operating System (OS) is loaded into the Chip just before they are shipped
- changes in the OS are a matter of days instead of months compare to ROM based chip
- We supply initialized module this cut down the final personalization time.
- We supply complete solution inclusive of STK development
  Our assurance

- Faster response time: once test cards are approved, we can start loading the chips immediately With the latest OS design concept, we offer a compact OS design with dynamic user-data allocation.
- Compact OS with dynamic user-data allocation allows us to choose the smallest Flash chip that can fit in customer's requirements. This provides customers with a cost effective solution for each individual project
- More than 50 million cards with Crestfounder operating system shows the success of our approach

-lexibility

## Products – Smart Cards

#### National I.D. Cards



### **Student Cards**



### Health Insurance Cards



## Loyalty Cards



**Gift Cards** 



## Products – Scratch Vouchers

#### Material & Scratch card type specs:

- Paper with black layar
- PS with Black layer with Varnish
- PVC Varnish
- PVC Laminated

#### **Optional Security Features:**

- •UV, Microtext printing.
- •Customer logo or Card face value as Watermark
- Anti-photocopier -(customized logo or card face value).

#### Scratch Off-Panel:

- Web Label, Holographic & Customized web label
- Customized holographic label
- Holo label & foil with overprint
- Web foil with overprint & Easy scratch

#### Data Management :

- •All Data Managed securely
- Dedicated team of highly qualified IT Professionals









## Products - Card Service Bureau

Techno Card has the capacity to do fully card printing, personalization, and encoding for both smart chop and magnetic stripe & selling any card printers with customized solutions with consumable



### **Encoding**

### **Printing**





















## Products – Banking EMV, MC, Visa, EP

Our OEM CTWY China, we have the capacity to supply the banks with the most innovative EMV banking cards, and have all certificates from Visa, Master Card, EMV, SAS, GSMA,

#### Card Authentication

Cardholder offers card to reader

## Cardholder Verification

Cardholderenters PIN or signature

## Transaction Authorization

Transaction is approved, card is removed















## Products - RFID/NFC Cards Tags & Solutions



## Products – POS Terminals & Cash Registers

Techno is a regional reseller for Smart Mobility POS which is a specialist Payment Solution Provider of payments hardware and services for all sectors in Europe, Middle East & Africa. With offices in the UK, South Africa and Kenya (sales and support staff based out of Nairobi), and more than four decades of experience in the Payments Industry, we are well positioned to leverage our vast network to deliver a tailor-made solution based on our customer's requirements.

We bring the right technologies together with the know-how and essential support services, which delivers a solution from which our customers derive

value and improve their business.





















## Products - POS Terminals & Cash Registers

Multi sourced supply chain strategy for hardware and payment software solutions:

Distributors of the following brands:

#### Payment at POS/EFTPOS

AMP POS and Mobile Terminal Payment Range

AMP Bridge (Tablet Cash Register)

POWA POS Range

Miura POS range

Worldline POS and Crypto – Security Range

PAX POS Range

#### **Retail ECR Solutions**

POWAT25

Smart Volution Tablet Cash Regist

Nobly POS ECR Systems (iOS)

Ezypos (Android & iOS)

CIBO Restaurant ECR Solution

Kounta POS































### ATM BANKING AND COMMERCIAL MACHINES













Diebold



**NCR** 



**Nautilus** 























### **TECHNOTRADE PETROL STATION SOLUTIONS**

#### Techno Card regional Agent in the MIDDLE EAST AND GCC





### **FUEL AUTOMATION SOLUTIONS**

www.technotrade.ua

























## **PROJECTS**

### Ration Petrol Card



RFID Water Dispensing System

E-Payment Gateway and Card



Pre-paid Parking Charge System

**Prepaid Power Meters (Water & Electricity)** 



RFID Asset-Tracking System









## Products – POS Terminals & Cash Registers









Transformer POS



Mobile POS



IoT Display



IoT/O

## Products – POS Terminals & Cash Registers





IoT Display

loTI/O



Industrial **Printers** 

Digital





Industrial Signage



POS **Printers** 



Industrial **Scanners** 



Touch Display



Handheld Scanners



Hands-free **Scanners** 

**ESL** 



Cash Management



Keyboard

## **Presence & PARTNERS**

## **Smart Mobility UK GLOBOTEC GLOBOMED GmbH Germany GERMANY** Wiikann techno card Smart Mobility POS Connecting Retail Solutions ne Bell Curve Thebellcurvegroup.com USA EXATEC





## Thank you

